

YOUR NEW CAREER STARTS HERE

Pharmacist & Pharmacy Technician Transition Guide

Canna Healthcare Careers (CHC) helps pharmacists and pharmacy technicians transition out of traditional pharmacy and into the fast-growing cannabis industry — with predictable hours, competitive pay, and a healthier work-life balance.

A better career. A better life. A better you.

You've taken care of everyone else. Now it's time to take care of your future.

Why Traditional Pharmacy Is No Longer Sustainable

Pharmacy professionals across the country are facing:

Chronic understaffing

Mandatory overtime

Constantly changing schedules

Store closures and forced relocations

Longer commutes

Shrinking hours and shrinking pay

Corporate pressure and impossible metrics

Zero work-life balance

The Data Confirms It

- Pharmacist job growth projected at only 5% from 2024–2034
- Retail chains continue to close stores and consolidate operations
- Automation and outsourcing continue to eliminate inpatient and MTM roles

If you feel burned out or stuck, you're not imagining it. The industry has changed — and not in your favor.

Why Cannabis — And Why Now?

The cannabis industry is now a regulated, clinical, multi-billion-dollar healthcare sector — and it needs skilled professionals.

2026 CANNABIS INDUSTRY SNAPSHOT

445,800
Full-time U.S. cannabis jobs

+1.2%
Job growth from 2025

\$33.8B
U.S. market (2025 actual)

\$60.1B
Projected by 2030

\$63B+
Global cannabis market (2026)

Post-Reclassification Expansion

Federal reclassification (Schedule I → Schedule III) triggered the largest nationwide expansion of cannabis hiring in history, unlocking:

Banking access

Insurance pathways

New medical programs

New licensing rounds

New clinical roles

New investment

New dispensary openings

States With Significant Cannabis Job Growth

FASTEST-GROWING MARKETS

Ohio Maryland New York Minnesota Delaware

ADDITIONAL EXPANDING STATES

New Jersey Connecticut Rhode Island Illinois Missouri Michigan Florida Pennsylvania

Arizona Nevada California Washington Oregon

Emerging Legislative States: Many states are drafting or advancing legislation to expand cannabis use within healthcare settings.

This is the largest hiring wave the cannabis industry has ever seen — and pharmacy professionals are in demand.

Why Pharmacists & Pharmacy Technicians Are in Demand

Cannabis employers actively seek pharmacy-trained professionals because you bring:

Clinical judgment

Patient education expertise

Safety and dosing knowledge

Regulatory precision

Experience with controlled substances

Documentation and compliance skills

But here's the truth: you don't automatically qualify for cannabis pharmacy roles. You need the right training, positioning, and access.

That's where CHC comes in.

The CHC Solution

A Complete, End-to-End Cannabis Career Transition Program — Enhanced With Jones & Co. Expertise

CHC provides everything you need to move confidently into the cannabis industry — all under one roof.

State-Required Training Guidance

CHC identifies:

- Required training in your state
- Approved training providers
- Mandatory compliance modules
- State-specific dispensary or handler permits
- Additional certifications that strengthen your candidacy

CHC does not provide the training — we direct you to the correct training so you qualify quickly and correctly.

Skills & Experience Transference

We translate your pharmacy background into cannabis-aligned competencies:

Patient consultation Compliance QA/QC Operations alignment

Safety and documentation Regulatory precision

Professional Branding for Cannabis Roles — Powered by Jones & Co.

You receive a complete cannabis-aligned career package:

- ATS-optimized résumé & scoring
- Leadership narratives & executive bios
- Optimized LinkedIn profile & network building
- Recruiter-ready portfolio

Access to Hidden Cannabis Roles

More than 98% of cannabis pharmacy jobs are never posted online. Our network gives you access to roles the public never sees.

Personalized Career Strategy

Whether dispensary pharmacy, compliance, education, operations, QA/QC, or remote clinical support — we help you choose the right path.

Full Interview Preparation — Now With Business Intelligence

We prepare you to speak confidently about your state's regulatory framework, required training, patient safety, compliance awareness, and clinical strengths — plus Jones & Co.'s business intelligence strategy: how to answer clinical, compliance, and operational questions, position your pharmacy background as a competitive advantage, demonstrate regulatory awareness, and communicate leadership and patient-care expertise.

What Makes CHC Different

- ✓ We specialize exclusively in pharmacy professionals.
- ✓ We guide you to the exact training your state requires.
- ✓ We provide access to unlisted cannabis roles.
- ✓ We integrate Jones & Co.'s full suite of career-branding capabilities.
- ✓ We understand the collapse of traditional pharmacy.
- ✓ We translate your clinical background into cannabis-ready skills.
- ✓ We prepare you clinically and professionally.
- ✓ We offer a complete, end-to-end transition program.

What You'll Learn

CHC does not teach cannabis science or operations — we guide you to the required training and prepare you to apply it professionally.

What training your state requires

How to translate your pharmacy background into cannabis roles

How to speak the language of cannabis employers

How to position yourself as a qualified cannabis candidate

How to access and pursue cannabis roles (including unlisted ones)

How to build a cannabis-aligned professional brand

How to optimize your résumé, LinkedIn, and interview strategy

Frequently Asked Questions

Do you provide cannabis training?

No — CHC identifies the required training and directs you to approved providers.

Do I need cannabis experience?

No — CHC is designed for pharmacists and technicians with zero prior cannabis experience.

Do I need to live in a legal state?

No — many roles are remote, and many states are expanding post-reclassification.

How long does the transition take?

Most clients begin interviewing within 4–8 weeks.

Are cannabis pharmacy roles full-time?

Yes — with predictable hours and no overnight shifts.

Is the pay competitive?

Yes — often equal or higher than traditional pharmacy.

Do you help with interviews?

Yes — full interview preparation is included.

Do you help me find jobs?

Yes — including unlisted roles not available to the public.

Client Testimonials

"CHC helped me escape 12-hour shifts and constant burnout. I now work predictable hours in a role that values my clinical judgment."

Pharmacist — Retail → Cannabis Clinical Educator

"I finally feel like I'm part of a growing field instead of a shrinking one. The transition plan was clear, strategic, and life-changing."

Pharmacy Technician — Hospital → Patient Education Specialist

"I didn't know where to start. CHC made the entire process achievable. I got my first cannabis offer within weeks."

Pharmacist — Chain Store → QA/Compliance Oversight

Next Steps

Your next chapter starts with one step.

Schedule Your CHC Intake Meeting

Start Your Cannabis Career Transition Today

A better career. A better life. A better you.